

Application and Prospect of AI in the Pharma Industry

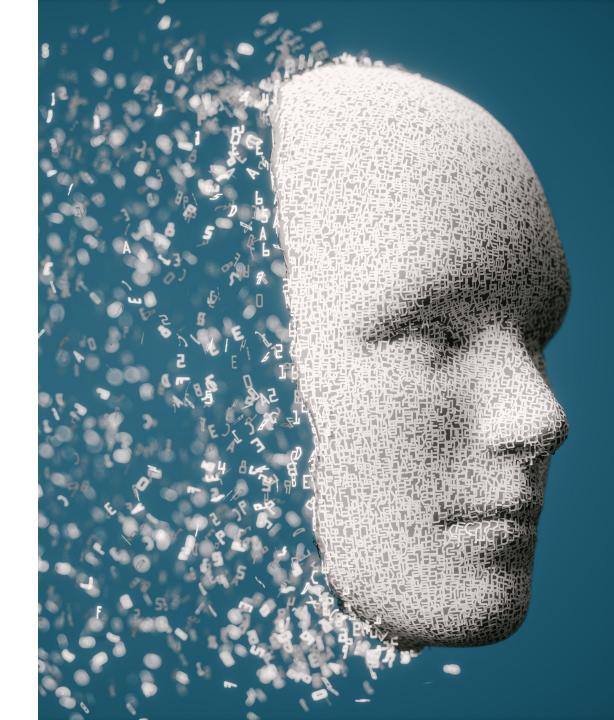
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VP, Biometrics and Data Science

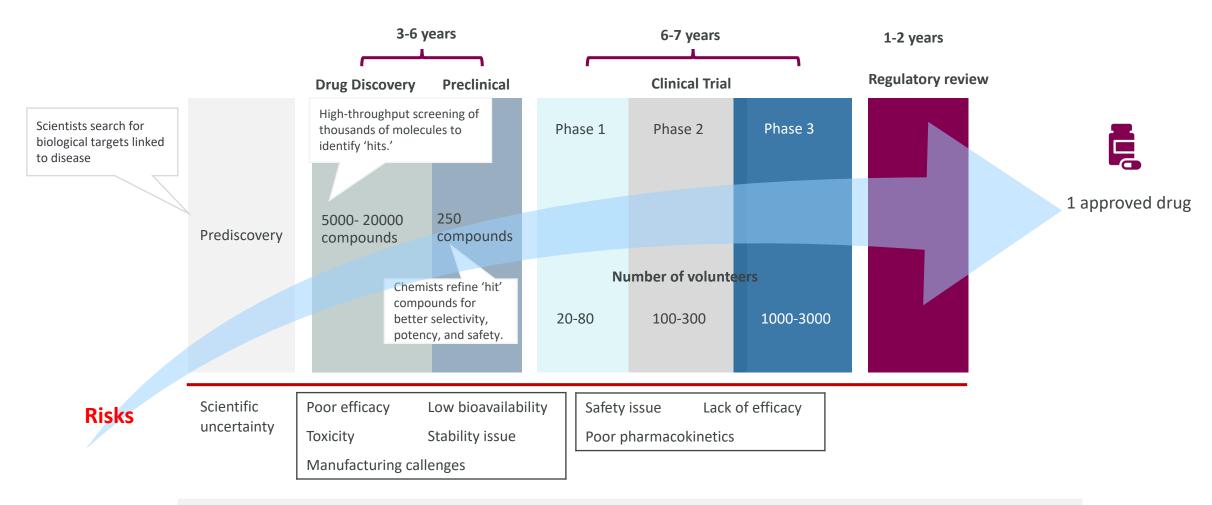
AstraZeneca R&D China

2025-09-16

Company Restricted



Drug discovery and development: a long, risky road



Small Molecule Drugs: Lower initial cost, high failure rate in latestage clinical trials.

Biologics/ADCs: Higher early-stage cost (complexity), slightly higher success rate, but expensive manufacturing and stringent regulatory scrutiny.



Major trends to enable a new era of drug discovery and development

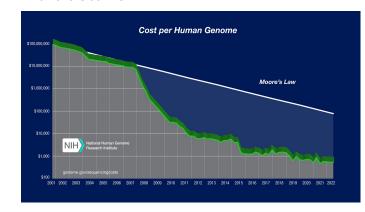
Rise in human multi-omic data

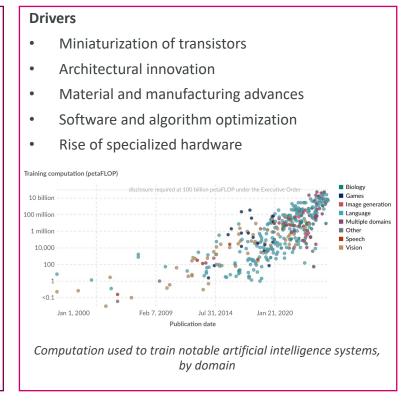
Advances in supercomputing

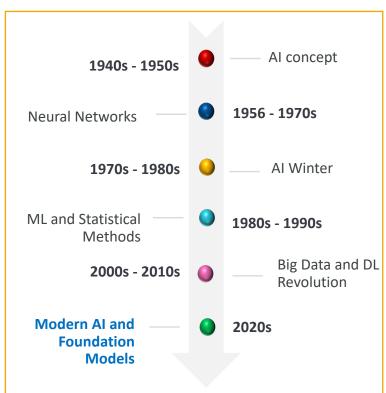
Progress in AI and ML

Drivers

- Advancements in high-throughput sequencing technologies
- Reduced costs and improved accessibility
- Growing interest in precision medicine and biomarker discovery
- Increasing availability of well-annotated cohorts and biobanks







Source: National Human Genome Research Institute (NHGRI)

Source: worldindata.org



AstraZeneca evolving portfolio delivers impact across the R&D value chain

Unifying Wet and Dry Labs



- Al for Biologics
- Safety Omics
- Al for Target Discovery & Validation

Optimising Our Medicines



- Combinations of existing drugs/assets
- Precision medicines (responders/nonresponders)
- Indication expansion
- Dosing
- Delivery (modalities)
- Intervention planning (disease trajectories)

Transforming Clinical
Trials - Speed, Cost &
Success



- Algorithmic Patient
 Selection
- Computer Vision for QC and Endpoints
- Vocal Biomarkers and Audio Analytics
- Al Documentation

Transforming R&D Ways of Working



- Transforming Data Sharing & Access
- AI-Ready R&D Value Chain
- Data & Al Risk Programme

Using data & AI to drive, automate and unify wet and dry lab activities

Refine and scale new and existing technologies to enable the extraction of insight from diverse data types

Target ID & validation

Lead ID and Optimisation

Preclinical

Phase 1

Phase 2

Phase 3

Optimising our Medicines

Transforming Clinical Trials

Transforming R&D Ways of Working



AstraZeneca's six strategic R&D centers

End-to-end Value Chain to enable AstraZeneca's long-term success



Cutting-edge biology & AI/Data

- Early-stage research
- Clinical development

Collaborations: China Biotechs, Research Hospitals, and China's Technology Ecosystem



The connected future: bridging AI, data and science

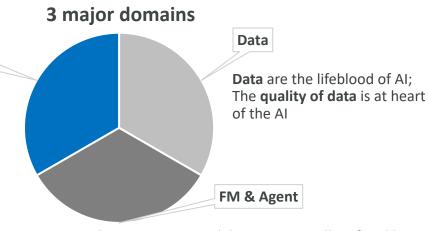
Al thrives in drug discovery because of better data, well-defined tasks, faster iteration and fewer barriers		
Data avaialability and structure	Large, well-curated datasets (structure, chemical library, genomics, etc.)	More heterogeneous, less standardized, and often less available due to privacy, regulatory, and operational challenges
Problem definition and output	Problems are often well-defined with clear endpoints	Endpoints are complex, multifactorial, and data is influenced by human variability, comorbidities, and environmental factors
Regulatory and ethical barrier	AI models in discovery inform research decisions	Applying AI to patient data or decision-making in clinical trials raises regulatory, ethical, and legal challenges that slow innovation and implementation
Feedback and cost	Fast, relatively inexpensive feedback cycles allow for rapid model training and iteration	Slower, high-cost, and subject to more rigorous oversight



Collaborative ecosystem

Pharma - Identify and articulate meaningful, real-world questions

Tech / Academia - create and adapt powerful AI platforms



Domain Adaptation - AI models are continually refined by real-world results, leading to more accurate predictions and optimized strategies

Al companies active across the drug life cycle

Source: L.E.K research



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